# cliff by yoming®

Strengthening Wyoming Now and for the Next Generation



2009

**DOIRESS** 

20017





# the statistics...

- Almost half of all Wyoming families in poverty are headed by single mothers (US Census Bureau – 2007 American Community Survey)
- Wyoming women earn only 62 cents for every dollar earned by men, the largest wage disparity between genders in any state (2008 US Department of Labor)
- Almost 40% of all babies born in Wyoming are born to mothers on Medicaid (*Kids Count Data Center 2007*)

# ...that fuel our mission.

CLIMB Wyoming, a non-profit organization, trains and places low-income single mothers in careers that successfully support their families.











































# THE CLIMB



#### **CLIMB Program Graduation Rate**



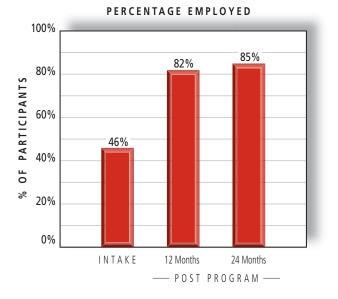
87% of single mothers who enter a CLIMB program successfully graduate.

More than 1,000 women have graduated from CLIMB to date, positively impacting the lives of over 2,000 children.



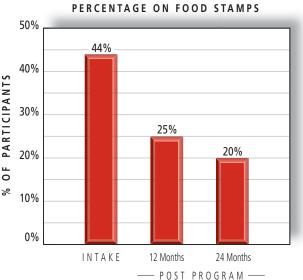


#### **Employment Rate Before & After CLIMB**



CLIMB's comprehensive training model and strong partnerships with local employers ensure graduates successfully transition into higher paying careers.





As CLIMB graduates maintain higher paying jobs, they are able to transition off government assistance programs.



## **Return on Investment (ROI)**



### Julie 2008 CLIMB Graduate, Rock Springs

AGE: 37	
NUMBER OF CHILDREN:	4
HOURLY WAGE BEFORE CLIMB:	\$6.50 (Bartender)
ANNUAL WAGE BEFORE CLIMB:	\$13,520
HOURLY WAGE AFTER CLIMB:	\$17.50 plus benefits (Short Haul Truck Driver)
ANNUAL WAGE AFTER CLIMB:	\$36,400

#### Amount Invested by CLIMB: \$13,708

Includes job training/tuition, six weeks of wage reimbursement during on-the-job training, work tools and clothing, mental health counseling, life skills and parenting training, program staff, facility, utilities and program recruitment costs.

#### Increase in Annual Wages: \$22,880 Return on Investment (ROI) Year One: 1.7 to 1

**Increase in Lifetime Wages: \$640,640** Conservative estimate that does not include pay increases and assumes retirement at age 65.

Return on Investment (ROI) Over Lifetime: 47 to 1



#### Monthly Wage Income Non-Traditional Career Trainings



#### AVERAGE MONTHLY WAGE

Short Haul Truck Driving, Heavy Equipment Operation, Industrial Systems Technology, Welding, Carpentry

#### Monthly Wage Income Office and Health Care Career Trainings



#### AVERAGE MONTHLY WAGE

Office Careers, Medical Transcription, Dental Assistants, Phlebotomy, Certified Nursing Assistants (CNA), Medical Office Support

In partnership with the Wyoming INstitute for Disabilities (WIND) and the University of Wyoming's Survey & Analysis Center (WYSAC), CLIMB tracks participants for two years after program completion to monitor progress.

# Sarah CLIMB Graduate, Rock Springs

NUMBER OF CHILDREN: WAGE BEFORE CLIMB:

WAGE AFTER CLIMB:

\$11.40/hour (Retail Sales)

2

\$20.50/hour (Short Haul Drick Driver)



"Because of CLIMB, we have our own place now and my kids each have their own room."





"My mom drives a semi!"

# at a glance...

ROCK SPRINGS SITE ESTABLISHED: 2007 FAMILIES SERVED TO DATE: 43 JOB TRAININGS: Short Haul Truck Driving AVERAGE MONTHLY WAGE PRE-PROGRAM: \$1392 AVERAGE MONTHLY WAGE 12 MONTHS POST-PROGRAM: \$3477

## CLIMB Business Partners Sweetwater County

These employers have provided jobs to CLIMB graduates through CLIMB's Business Partner Program.

A and A Hotshot Service and Trucking Arrowhead Concrete City of Green River Coca-Cola Bottling Company, High Country Gorge Rock Products, Inc. John Bunning Transfer Company, Inc. Lewis and Lewis, Inc. RTR, Inc. Teton Distributors, Inc. Western Petroleum, Inc. Western Wyoming Beverage, Inc.





"I am happier than I've ever been in my life. Finally the weight is lifting off my shoulders. Thank you CLIMB!" CLIMB Graduate, Rock Springs









# Brenda CLIMB Graduate, Gillette

NUMBER OF CHILDREN: WAGE BEFORE CLIMB: WAGE AFTER CLIMB:

1

Unemployed

\$21.06/hour (Heavy Equipment Operator)



"CLIMB gave me a tremendous opportunity to have a career and make more money. I have more time to spend with my child because, even though the hours can be long, I don't have to work more than one job anymore."



"Mom's never made this much money before. We don't have to struggle so much now to have the things we want or need, like school clothes."



# at a glance...

GILLETTE SITE ESTABLISHED: 2004

FAMILIES SERVED TO DATE: 115

JOB TRAININGS: Short Haul Truck Driving and Heavy Equipment Operation

AVERAGE MONTHLY WAGE PRE-PROGRAM: \$1226

AVERAGE MONTHLY WAGE 15 MONTHS POST-PROGRAM: \$3487

# CLIMB Business Partners Campbell County

These employers have provided jobs to CLIMB graduates through CLIMB's Business Partner Program.

Basic Energy Services Campbell County Concrete Campbell County School District #1 City of Gillette Cook-Harriet Construction DRM, Inc. Earth Work Solutions Fairmont Supply Farmers Cooperative Association Home Depot Hot Iron Inc. Intermountain Construction & Materials Jim's Water Service Knecht Home Center Melgaard Construction MGM Enterprises Powder River Coal Company Powder River Construction, Inc. Rio Tinto Energy America Three Rivers Well Service, Inc. V-1 Propane

"My daughter now has a mother she looks up to. She tells me how proud of me she is every day." CLIMB Graduate, Gillette



"CLIMB has shown me and my son that we can accomplish any goal." CLIMB Graduate, Gillette







## Alicia CLIMB Graduate, Laramie

 NUMBER OF CHILDREN:
 1

 WAGE BEFORE CLIMB:
 Unemployed

 WAGE AFTER CLIMB:
 \$12.00/hour (Medical Billing Specialist)



"I gained a lot through CLIMB's parenting skills, especially how to redirect my son when he is acting out instead of just scolding him."

"CLIMB changed my outlook in so many ways. I am grateful to have a good job that I am proud of instead of just temporary jobs."



# at a glance...

LARAMIE SITE ESTABLISHED: 2004 FAMILIES SERVED TO DATE: 112 JOB TRAININGS: Office and Health Care Careers AVERAGE MONTHLY WAGE PRE-PROGRAM: \$932 AVERAGE MONTHLY WAGE 6 MONTHS POST-PROGRAM: \$1601

## CLIMB Business Partners Albany County

These employers have provided jobs to CLIMB graduates through CLIMB's Business Partner Program.

Albany County Carpets Albany County Courthouse Albany County Public Health Albany County Treasurer American Collection Systems, Inc. Brown & Hiser, LLC Cheyenne Housing Authority **Child Support Services** Coffey Engineering & Surveying, LLC Corthell and King, PC Elite Medical Supply, LLC First National Bank of Wyoming High Country Home Health Ivinson Memorial Hospital Laramie Economic Development Corporation Laramie Head Start Laramie Physicians for Women and Children Laramie Rivers Conservation District Laramie Youth Crisis Center Mountain West Farm Bureau Peak Wellness Center Powell Title & Escrow, Inc. Prehoda, Leonard & Janack, LLC Quality Home Health Care Seidenberg Law Office Snowy Range Vision Center StarTek Wyoming Coalition Against Domestic Violence and Sexual Assault







"I have been able to give my daughter more because of better pay and because I have accomplished something in my life, I can be a better role model." **CLIMB Graduate, Laramie** 

"Through CLIMB I learned to parent in a positive way. Repeating a destructive pattern is no longer a worry." CLIMB Graduate, Laramie



## Angelique CLIMB Graduate, Jackson

NUMBER OF CHILDREN: WAGE BEFORE CLIMB: WAGE AFTER CLIMB:

Unemployed \$17.00/hour (Web Administrator)



"Now my daughter can see me smile and laugh instead of constantly stressed. She is more balanced, can have fun and be a child."



"What the CLIMB program has given me is a sense of self, encouragement, support, training, and the means to do better. To provide for myself and my daughter. Don't get me wrong, life is still a challenge but it would be a lot harder without the CLIMB program."



# at a glance...

TETON AREA SITE ESTABLISHED: 2004 FAMILIES SERVED TO DATE: 87 JOB TRAININGS: Office and Technology Careers AVERAGE MONTHLY WAGE PRE-PROGRAM: \$985 AVERAGE MONTHLY WAGE 15 MONTHS POST-PROGRAM: \$2148

# Teton, Northern Lincoln CLIMB Business Partners and Sublette Counties

These employers have provided jobs to CLIMB graduates through CLIMB's Business Partner Program.

Ablaze EMS Billing AK&A Project Management Alpine Dentistry Big D Signature Corp **Blue Spruce Cleaners** Community Center for the Arts Community Resource Center **Cretal Counseling Services EnerCrest** First Bank of the Tetons First Interstate Bank **Gillingwators Chiropractic** Green River Valley Land Trust High Country Linen J.R.Simplot/Smoky Canyon Mine Jackson Hole Community Counseling Center Jackson Hole Compunet Jackson Hole Therapeutic Riding Association

Leavell & Associates CPA, PC Lincoln County School District Mangy Moose Shoppe Mullikin, Larson & Swift, LLC National Museum of Wildlife Art Off Square Theater Company R.S. Bennett Construction Real Estate of Jackson Hole Sotheby's International Realty St. John's Medical Center Sublette County Clerks Office Summit Insurance Sunrise True Value Home Center Teton County Building and Planning Teton County Public Health Van Vleck House Waller's Trucking Co. Women's Health Center of Jackson Hole



"Because of the CLIMB program, I overcame my struggles and grew into the strong woman and mother I am today. My children can now rely on me and trust what I say." CLIMB Graduate, Teton Area





## Heather CLIMB Graduate, Casper

NUMBER OF CHILDREN: 5 WAGE BEFORE CLIMB: \$9.00/hour ( WAGE AFTER CLIMB: \$15.00/hour

\$9.00/hour (Retail Sales) \$15.00/hour (Office Manager)



"I took a chance on CLIMB Wyoming and have not looked back. When I joined the program my life was like a tornado and I was broken hearted. I now feel calm and able to conquer anything with success. My family has benefited not only financially, but emotionally. We are now closer and more respectful of each other."



# at a glance...

CASPER SITE ESTABLISHED: 2004

FAMILIES SERVED TO DATE: 171

JOB TRAININGS: Welding, Short Haul Truck Driving, Office Careers, Phlebotomy, Certified Nursing Assistants (CNA), Optical Assistants

AVERAGE MONTHLY WAGE PRE-PROGRAM: \$1053

AVERAGE MONTHLY WAGE 15 MONTHS POST-PROGRAM: \$1860

## CLIMB Business Partners Natrona County

These employers have provided jobs to CLIMB graduates through CLIMB's Business Partner Program.

71 Construction Brattis Vision Clinic Casper Animal Medical Center Casper Natrona County Health Department **Casper Vision Center** Central Wyoming Counseling Center Central Wyoming Hospice & Transitions City of Casper Community Health Center of Central Wyoming CVIC Deer Creek Dental **Douglas Care Center** Energy Transportation, Inc. Family Vision & Contact Lens First Interstate Bank First Street Vision Flo Thru Manufacturing Grizzly Excavating & Construction, LLC Hartz Towing & Recovery **High Country Fabrication** Indian Ice JTL Group Jerry's Welding & Mechanic Services/Steel Fab JW Measurement JW Williams M&M Contracting MarMc Transportation Meadow Wind Assisted Living Community Memorial Hospital of Converse County

Mercer House Natrona County School District Pepper Tank & Contracting Popish Veterinary Clinic Poplar Living Center **R&R** Restops Randall W. Hein Architects Remax. The Group Dr. James Richardson Rocky Mountain Oilfield Testing Center (RMOTC) Roscoe Steel & Culvert of Wyoming Stratton Real Estate Dr. Shaun and Scotia Sutherland WCA McMurry Training Center WERCS Communications Williams, Porter, Day and Neville, PC Woodward Machine Corporation Wyoming Health Fairs Wyoming Medical Center Wyoming Optical









"My children thought it was pretty cool that I went to school like they did. They are very excited about me having a new career. CLIMB has encouraged my girls to do better in their own classes." CLIMB Graduate, Casper

#### Katie CLIMB Graduate, Cheyenne

NUMBER OF CHILDREN:1WAGE BEFORE CLIMB:\$2.10 + tips/hour (Waitress)WAGE AFTER CLIMB:\$17.00/hour (Wind Technician)





"Mom works every morning and is home every night...that's what I like."





"CLIMB is a fantastic program for single mothers. The great staff and instructors gave me the tools I needed to be taken seriously in my field of work."

# at a glance...

CHEYENNE SITE ESTABLISHED: 1986

FAMILIES SERVED TO DATE: 600+

JOB TRAININGS: Industrial Systems Technology, Construction Trades, Office Careers, Phlebotomy, Certified Nursing Assistants (CNA), Dental Assistants, Medical Transcription

AVERAGE MONTHLY WAGE PRE-PROGRAM: \$989

AVERAGE MONTHLY WAGE 15 MONTHS POST-PROGRAM: \$1758

## CLIMB Business Partners Laramie County

These employers have provided jobs to CLIMB graduates through CLIMB's Business Partner Program.

AdamsCraft Builders **AES Wind Generation** Albertsons APW Wyott Art's Truck Repair, Inc. **Avenues Therapy Clinic Bresnan Communications Business Outfitters** Capco Insurance Cheyenne Community Clinic Cheyenne Eye Clinic Cheyenne Family YMCA Chevenne Health and Wellness Cheyenne Health Care Center Chevenne Light Fuel & Power Chevenne Obstetrics & Gynecology, Inc. Cheyenne Regional Medical Center Chevenne Skin Clinic **Cheyenne Vision Clinic** Cheyenne Women's Clinic, P.C. Climate Control Consultants in Surgery Department of Administration and Information Department of Family Services Department of Workforce Services Dierks Insurance Agency Kirk Colbert-DDS PC FchoStar First American Title Frontier Refinery Frontier Veterinary Clinic Gater Industries Grease Monkey

Great Lakes Aviation Greater Chevenne Chamber of Commerce Healthcare Providers Educations Center Hirst Applegate, LLP Internal Medicine Group Jeld-Wen Windows & Doors Jiffy Lube Johnson Controls Kate's Dinner Thyme Market Kincheloe Dental Office, PC Laramie County Centralized Pharmacy Laramie County Community College Magic City Enterprises Mechanical Systems, Inc. NDC Power Number One Properties **Pioneer Printing** Prairie Rose Puma Steel **Re/Max Capitol Properties** Red Cross - High Plains Chapter Regional West Medical Center Reiman Corp. Mark Rinne, DDS Safeway Sandy Patrick, CFP Schroll Cabinets Sierra Trading Post Southern Wyoming Communications Spradley Barr Motors, Inc. Stadel Construction Inc.

Steve Kline, Attorney-at-Law Steve Walters Construction STRIDE Learning Center University of Wyoming Family Practice Walmart Distribution Center Warren Federal Credit Union Webb Insurance Agency of Farmers Insurance Western States Learning Corporation WINHealth Partners Wyoming State Parks & Cultural Resources Wyoming Steel Fabricators & Erectors, Inc.



"I believe my children see a change in their mother. They see me as a strong woman and good mother." CLIMB Graduate, Cheyenne

"CLIMB has given me a job that allows me to work from 8 to 4. I can actually put my kids to bed and buy them the things they need." CLIMB Graduate, Cheyenne





# (III) Wyoming<sup>®</sup> program model

The uniquely comprehensive CLIMB program model was developed in Cheyenne in 1986 by Dr. Ray Fleming Dinneen. The goal of the program is to help move single mothers out of poverty — permanently. The CLIMB training model has become a best practice in Wyoming and across the United States because of its strong program outcomes.

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#### **PHASE 1:** Program Research & Planning (2 Months)

Every CLIMB program has a career focus that meets the needs of the workforce and the personal goals of CLIMB participants. During the program research & planning phase, CLIMB staff identify local employer needs and then build the CLIMB program to meet those needs.

#### **PHASE 2:** Recruitment (2 Months)

CLIMB programs serve single mothers in groups of 10 to 12. During the recruitment phase, program staff help candidates overcome obstacles such as low self-esteem, inadequate child-care, transportation and housing so they can successfully participate in the program.

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#### **PHASE 3:** Comprehensive Training (2-4 Months)

The CLIMB program model is unique because of the comprehensive training and support it provides participants. Every CLIMB program includes: extensive job training, group and individual counseling, parenting and life skills training.

#### PHASE 4: Job Placement

Near the end of the program, participants are placed in private sector jobs that match their interests and skill level. This period provides critical hands-on work experience in their new field.

#### **PHASE 5:** On-Going Support

CLIMB staff members reach out to graduates after program completion to track progress and to offer ongoing support.









9 Anonymous Gifts Maryann and Stuart Abrahams Adobe Systems Incorporated Matching Gift Program Affinity Professional Systems Albany County Vickie Albert Kim Alexander All About Women American National Bank - Cheyenne Ameriprise Financial, Inc., Dixie Roberts Nicky and Leif Anderson Barbara and Andy Andrikopoulos APH Design & Sales Co. Mary and Dan Armour Corrine and John Arross Ascension Lutheran Church, Cheyenne Devvie and Kenneth Asel Attitudes P.L.U.S., Jan Felton Connie and Larry Atwell Mickey Babcock Ann and Charles Baker Candice and Kenneth Baker Mary Barron Michelle and Steve Beahm Father Carl Beavers John Becker Mary and Alan Bergeron Tammie Bertelson Tatiana Bezamat Frances Biederstedt Nancy Binks-Lyman and Frank Lyman Jason L. Bird, DDS **Black Hills Corporation** Sally and Jim Belcher Maureen Blum Linda Bogart Bohlinger, Inc. Kristen Bohlinger Amy and Paul Boillot Erin Bombera Jessica Bond Carol Bowers and Mike Kraft Patti Boyd Shirley Brady Karleen Brock Kay and Kae Brockermeyer Broman Consulting, LLC **Brooks Foundation** Renee Brower

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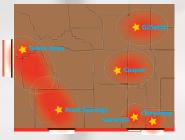




We tried our best to ensure the accuracy of this list. Please accept our apologies if your name was omitted or listed incorrectly and let us know so we can correct our database.







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*Laramie* (307) 742-9346 laramie@climbwyoming.org Rock Springs (307) 382-0771 rocksprings@climbwyoming.org

Teton Area (307) 733-4088 teton@climbwyoming.org

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